

Country Dossier

USA

2025



TRILEGAL



Country Dossier – USA

USA Foreign Direct Investment (FDI) flow into India from April 2000 to March 2025 totaled USD 70.65 billion, placing it 3rd globally. The US remained India's largest trading partner for the fourth consecutive year in 2024-25 with bilateral trade valued at USD 131.84 billion. Key sectors attracting U.S. FDI in India include technology, e-commerce, renewable energy, and healthcare. Some renowned American companies operating in India are Amazon, Citibank, Coca-Cola, Ford India, Google, American Express, Pepsico, Hewlett Packard, IBM, JP Morgan Chase, Adobe Systems Incorporated, Apple Inc., Microsoft Corporation, Cognizant, Oracle.

Key Initiative and Strategic Investments



- Mission 500: Joint commitment to double bilateral trade to USD 500 billion by 2030, with a targeted Bilateral Trade Agreement to be delivered by fall 2025.
- TRUST Initiative (Transforming the Relationship Utilizing Strategic Technology): Launched in early 2025 to drive cooperation on AI, semiconductors, quantum computing, biotech, advanced manufacturing, and space technologies
- India signed a deal to purchase 31 MQ-9B drones from U.S.-based General Atomics, with 21 units to be assembled in India, marking a significant defense collaboration.
- The United States and India launched a new high-level partnership, the “US-India Climate and Clean Energy Agenda 2030 Partnership,” which envisages bilateral cooperation on strong actions in the current decade to meet the goals of the Paris Agreement.
- The U.S. and India launched a USD 1 billion joint initiative—under the Strategic Clean Energy Partnership—to boost manufacturing capacity across clean-energy technologies (solar, wind, batteries, grid systems, efficient cooling).
- The U.S. is investing USD 3.8 billion to support India’s renewable energy, infrastructure, and key sectors like healthcare and agriculture.

Key Developments

- Blackstone, with over USD 50 billion already invested, announced expansion into ports, airports, roads, data centers, telecom towers, EV components, logistics, healthcare, and renewable energy infrastructure in India
- Databricks pledged a USD 250 million investment over three years to scale its R&D and operations in India, following a USD 62 billion global valuation
- Major oil and gas companies—including Chevron, ExxonMobil, BP—have transferred engineering and geoscience roles to newly established innovation hubs in Bengaluru as part of a USD 1 billion investment decision aimed at leveraging India’s cost structure and skilled workforce
- India’s USD 10 billion Semicon India PLI program has attracted multiple U.S. firms to explore further semiconductor investments, following Micron’s marquee entry as the first major project

Sectoral Synergies



Consumer Goods

- Amway has invested USD 4 million in setting up four R&D centers across Gurugram, Chennai, Bengaluru, and Dindigul, focused on driving innovation in nutrition, beauty, and personal care tailored to India and Southeast Asia. Amway expects India to become one of the company's top three global markets within five years, up from its current position in the top ten.
- Coca-Cola and the Bhartia family are likely to consider listing HCCB in India within the coming years. No formal IPO filing or date has been disclosed yet, but price discovery mechanisms and partner alignment position them well for a public offering in the future.
- PepsiCo plans to invest aggressively in India over the next five years, continuing to build capacity with new manufacturing plants and infrastructure. They have already invested INR 3,500–4,000 crore in the past three years and are developing additional greenfield facilities to support their goal of doubling revenue.
- Connaught Plaza Restaurants Pvt Ltd (CPRL), the master franchisee for McDonald's in northern and eastern India, is set to invest up to USD 150 million over the next three to four years to expand its network of quick-service restaurants. The company plans to increase its store count from 245 to 300 by the end of this year, with a goal of doubling it to 600 by 2030.
- Tata Starbucks plans to expand its presence in India by increasing its store count to 1,000 by 2028, aiming to open a new store approximately every three days. This expansion will involve entering Tier 2 and Tier 3 cities, company intends to double its workforce to around 8,600 partners to support this growth.

Sectoral Synergies



Healthcare

- Amgen is investing USD 200 million in a technology and innovation centre in Hyderabad focused on AI-powered drug R&D; the site plans to expand headcount from ~300 to around 2,000 by year-end.
- Wipro GE Healthcare, a joint venture between Wipro Enterprises and GE Healthcare, announced a USD 960 million investment in India's manufacturing and research and development facilities over the next five years.



Semiconductor

- Lam Research will invest USD 1.15 billion in Karnataka to set up semiconductor equipment manufacturing and supply chain infrastructure; the firm has also signed an MoU to lease land in Whitefield, Bengaluru.
- Qualcomm is deepening its investment in India, earmarking over USD 1 billion in 2025 to scale R&D, chip design, and ecosystem development across Chennai, Bengaluru, Noida, and Hyderabad.
- NXP Semiconductors has committed over USD 1 billion to expand its R&D presence in India, with a goal of deriving 8–10% of its global revenue from the country by 2030.
- Applied Materials announced a USD 400 million investment to establish a Semiconductor Centre for Commercialisation & Innovation in Bangalore over the next four years, enhancing India's chip design and innovation ecosystem.

Sectoral Synergies



Logistics

- FedEx is investing USD 350 million to expand its footprint across India, the subcontinent, and other key regions. This investment aims to enhance FedEx's logistics infrastructure, increase capacity, and improve delivery speed and efficiency to meet growing customer demand in these markets.



Retail

- Amazon plans to invest USD 233 million in India during 2025 to expand and upgrade its operational network, including fulfillment centers, sortation hubs, and last-mile delivery infrastructure.
- Amazon is planning to spin off its India business and explore an IPO listing in India, initiating preliminary talks with both Indian investment banks and global advisors like JPMorgan.



Finance

- Blackstone plans to double its assets in India from over USD 50 billion and deploy significant capital in data centres, renewable energy, logistics, and EV components manufacturing infrastructure. U.S.-based PE giant Blackstone (alongside others) is allocating around USD 25 billion over five years into India's PE ecosystem, with Indian tech, consumer, and digital infrastructure sectors as primary targets.

Sectoral Synergies



Technology

- Amazon Web Services (AWS) will invest approximately USD 8.2–8.3 billion in Maharashtra by 2029–30 to significantly expand cloud infrastructure, including data centers, GPUs, and cloud management services. This investment builds on AWS's broader USD 12.7 billion India commitment by 2030, and is expected to create over 81,000 jobs annually and boost India's GDP by around USD 15.3 billion.
- Synopsys is partnering with Tata Electronics on a project in Dholera, Gujarat aimed at building what may be the world's first AI-based semiconductor foundry, supporting India's push into chip manufacturing.
- Microsoft has announced a USD 3 billion investment (2025–26) to expand its Azure cloud and AI infrastructure in India. Additionally, the company plans to train 10 million Indians in AI by 2030, building on the 2.4 million already trained in the past year.
- Foxconn is building three major manufacturing plants in Chennai, Bengaluru, and Hyderabad (verticals covering iPhones, AirPods), investing over USD 1.5 billion, and targeting production scale by end-2024 into 2025.
- Microsoft CEO Satya Nadella announced a USD 3 billion investment over the next two years to expand Azure cloud and AI infrastructure across India—marking Microsoft's largest-ever country-level expansion.
- Cisco has launched its first manufacturing facility in India at Sriperumbudur near Chennai in partnership with Flex. It is expected to generate over USD 1.3 billion in annual production and create around 1,200 jobs in Tamil Nadu.
- Cognizant will invest approximately USD 182.8 million to build a new IT/ITES campus in Visakhapatnam, Andhra Pradesh, expected to create about 8,000 jobs. Commercial operations at the new facility are scheduled to begin in March 2029.

Sectoral Synergies



Defence

- Honeywell is significantly expanding its India operations, aiming to cross USD 1 billion in business revenue this year. It has invested in three aerospace Centres of Excellence employing 3,000 engineers and plans to quadruple local sourcing. The company is also exploring MRO investments and advancing sustainable aviation technologies. Globally, Honeywell acquired CAES Systems for USD 1.9 billion to boost its aerospace and defense capabilities.
- GE Aerospace is set to co-produce the F414 engines in India for Tejas Mk2 and AMCA aircraft under an USD 1 billion deal, featuring around 80% tech transfer. The engine production facility near Bengaluru is expected to be operational by late 2025 or early 2026.



Manufacturing

- Tesla inaugurated its first Indian showroom in Mumbai on July 15, 2025. It's evaluating a USD 30 billion multi-year plan tied to EV manufacturing mandates, though has not yet finalized a local plant.
- VinFast is building its first Indian EV manufacturing plant in Thoothukudi, Tamil Nadu. The project involves a planned USD 2 billion investment, with USD 500 million committed initially for a 150,000-vehicle annual capacity.
- Foxconn announced a USD 1.54 billion investment to establish a new manufacturing facility in Tamil Nadu, aiming to bolster its production capabilities in India.
- Corning Inc., a key supplier to Apple, is set to invest USD 120.13 million in establishing a new manufacturing facility in Tamil Nadu, underscoring its commitment to expanding production capabilities in India.

Key Representative Experience



USA CLIENTS

Congurex Asia-Pacific LLP

- Successfully defended in a copyright infringement suit instituted by Bentley Systems Inc.

Bank of America

- Merger of two of its group companies in India.
- Analysis of Indian data protection laws.
- Taxability issues surrounding import of software and enforceability of click-through license agreements.

Lockheed Martin

- Ongoing basis on its operations in India.
- Foreign investment in India in the defence sector.
- Advice on public procurement policies (DPP).
- Advice on offset contracts.
- General corporate matters.

IBM

- Acquisition of 75% shareholding of Neudesic Technologies Private Limited from its existing shareholders.
- Indian arm of their global acquisition of Spanugo.

General Electric

- India leg of the global sale of GE Biopharma business to Danaher.
- Sale of its power management business in India and the acquisition of SRF Capital.
- Sale of its water technologies and solutions business to SUEZ.

USA CLIENTS

Google

- Review of various employment documents in relation to their acquisitions in India. Also assisted them with their in-house employment training sessions.

General Motors

- Acquisition of Delphi Automotive steering division in India and on the Indian law aspects of its global restructuring.

Electronics For Imaging (EFI)

- Acquisition of its eProductivity Software business by Symphony Technology.

Facebook

- Issue of facebook credits in India, a wallet-like payment system.

International Finance Corporation (IFC)

- Investments and exits in India including Azure Global; Samhi hotels; and Coffee Day Global Limited.
- Sale of its entire equity stake I Max Healthcare Institute to Max India and Life Healthcare International.

Microsoft Corporation

- Impact of Indian telecommunications regulations and payment services in India for its online consumer businesses.

Hewlett Packard

- Issues surrounding the re-sale of telecom services.
- The regulatory framework governing the provision of telepresence video conferencing services in India.



Key Representative Experience

USA CLIENTS

GlobalLogic Inc. (Hitachi Group Company)

- Acquisition of Mobiveil Inc and Mobiveil Technologies its Indian subsidiary.
- Acquisition of Katzion with a wholly owned subsidiary in India.

COSE HealthCloud Solutions, LLC

- Acquisition of identified assets, liabilities and employees from AllianceMed, LLC, MedCloud Software Solutions, LLC, AllianceMed Holdings Group, LLC, MedCloud Software Solutions and Viaanmed Software Solutions, in relation to the business of medical revenue cycle management and electronic health record services in the United States and in India.

Milestone Technologies

- Acquisition of 100% of the partnership interest in Pays Services India and its outsourcing arrangement with Paysafe Holdings UK.

Coca-Cola

- Sale of a portion of its Indian bottling operations to its franchise distributors in India.

Intel Corporation

- Various regulatory issues including IP issues in connection with the acquisition of an Indian company, as part of a global acquisition.

Red Hat

- Proposed acquisition of a software development company in India, including advising on tax, regulatory, employment and other issues.

USA CLIENTS

Paypal

- Liaising and responding to questions from Indian authorities on its cross border services. Also advised on structuring its Indian operations to be in compliance with applicable Indian e-commerce regulations.

Amazon

- Legal and regulatory issues in relation to the launch of the Kindle e-book reader in India.

Corning

- Technology transfer and IP licensing arrangement in the context of its joint venture with Finolex.

Oracle

- Various employment law issues including advice on contract labour, working hours and overtime.

Blackstone Capital Partners

- Investments and exits in India including Visa Power; and Hindustan Powerprojects (formerly Moser Baer).

Morgan Stanley

- Investments and exits in India including Continuum Wind Energy and Janalakshmi Financial Services.

Farallon Capital Management

- Restructuring and exit from its joint venture companies with Indiabulls Real Estate.



Key Representative Experience

USA CLIENTS

Citibank

- Investments in India including its pre-IPO investment in DLF, India's largest real estate company and on the sale of a large portfolio of investments managed by Citi's special situations group.

Equifax Inc.

- Acquisition of the entire business of PTEC Technology Solutions by way of a business transfer agreement.

AOL

- Transfer of their entire BPO employees to Aegis BPO Services as part of their business sale.

Infogix

- Acquisition of Agilis Information Technologies International including a limited due diligence report on corporate/commercial issues, intellectual property, licenses and registrations and employment.

Cisco Systems

- Various issues including the sale of their shares in Net Magic Solutions Private Limited and in relation to various telecom regulations and employee issues.

Motorola

- USD100 millionn transfer pricing appeal in India.

USA CLIENTS

Deep Insight Solutions, Inc.

- Acquisition of 97% stake in Dev Digital Vadodara from DevDigital, LLC.

Applied Materials Inc

- Investment in VVDN Technologies by way of subscription to Series B compulsorily convertible debentures and purchase of equity shares from the promoters and other shareholders.

eBay

- Mutual collaboration arrangement with Snapdeal.

Dow Jones

- Regulations on unsolicited commercial communication.

D.E. Shaw Group

- Regulatory issues relating to its investments in India as well as its exits from various investments including DLF; Amar Ujala Publications; and Ratnakar Bank.

Visa

- Relation to data protection issues relating to its charitable contributions policy.

Carta Inc

- Acquisition of ZenEquity Technologies.

Computer Science Corporation

- Unincorporated joint venture with HCL, including in relation to the cross-license of intellectual property.



Key Representative Experience

USA CLIENTS

Wikimedia Foundation

- Ongoing defamation lawsuit in the Delhi High Court and assessing the risk to Wikimedia's presence in India.

Uber

- Tax implications and structuring options on alternate financing options of cars for drivers in India.

AMD

- Investigation before the Competition Commission of India against Intel.

Texas Instruments

- Software development subsidiary in Bangalore.

Comcast

- Indian regulatory framework on content distribution and IPTV services.

Hilton Hotels

- Development and management of several hotel properties in Russia and Eastern Europe.

Verizon

- Disputes related to termination on employees on performance grounds and on documentation for termination of services for misconduct.

USA CLIENTS

JC Flowers

- Joint venture with Ambit Holdings for distressed assets in India.

Chemtura Corporation

- Sale of its agro solutions business to Platform Specialty, a global specialty chemicals company.

First Solar Power

- Sale of its solar power assets across India having a total capacity of 190 MW to Vector Green Energy, an infrastructure fund of IDFC Alternatives.

Vice Media

- Launch in India through a joint venture with Times Group.

Blackstone Group and Sithe Energy

- Acquisition of 49% stake in SKS Power which is developing a 1320 MW thermal power project in Chhattisgarh. Subsequently,
- Drafting and negotiating power purchase agreements, off-site project contracts and advising on engineering procurement and construction contracts for raw water intake, transmission lines, railway siding and effluent treatment plants for the project.

Blackstone Tactical Opportunities (BTO)

- Setting up a platform for distress debt with International Asset Reconstruction Company Limited (IARC). BTO will also acquire a controlling stake in IARC.



Key Representative Experience

USA CLIENTS

GE Healthcare

- Consolidation of its India based manufacturing units and businesses with its existing joint venture Wipro GE Healthcare.

Goldman Sachs

- Investments and exits in India including
- Bharti Infratel
- SpiceJet
- Coffee Day Global Limited
- Tikona Digital Networks Private Limited
- Fabhotels
- Companies holding hydro power plants in Himachal Pradesh and Sikkim

The D.E. Shaw Group

- Regulatory issues relating to investments in India as well as its exit from various investments including Amar Ujala Publications, International Amusement and Security & Intelligence Services (India).
- Structured finance transaction and on its Indian investments in various sectors including IT and software development and its investment in Excel Soft Technologies Limited.
- Exit from its real estate joint venture promoted by HDIL group.
- Exit from joint venture promoted by DLF.

USA CLIENTS

Hexa Climate Solutions (I Squared Capital)

- Acquisition of various solar power projects from Ravindra Energy Limited in Maharashtra, Rajasthan and Karnataka; and wind power project in Karnataka. **This deal was the first series of acquisitions for establishing the renewable energy platform of Hexa.**

TerraForm Global

- Acquisition of Sun Edison's renewable energy portfolio in India.

Virtusa Corporation

- De-listing / squeeze out of Polaris Consulting and Services.

Morgan Stanley Infrastructure

- Acquisition of a majority stake in Continuum Wind energy.

Cargill

- Slump sale transfer of Cargill Group's flavours business in India to Kerry Group.

International Paper

- Acquisition of Andhra Pradesh Paper Mills.

Anthelio Healthcare Solutions

- Acquisition of Avantha group's healthcare outsourcing business in India.



Key Representative Experience

USA CLIENTS

GE India

- Development of a 49.3 MW wind power project in Andhra Pradesh on a turn-key basis for a potential investor.
- All legal and commercial aspects of executing wind power projects in India on turn-key model.

AES Solar Energy Gujarat

- Development of a 15 MW solar power project in the state of Gujarat.

US Ex-Im Bank

- The Batch III Phase II of the National Solar Mission which included:
- Analysing the draft guidelines and providing comments on it to the Ministry of New and Renewable Energy on behalf of US Ex-Im Bank.
- Risk analysis highlighting key differences between Phase I and Phase II of the National Solar Mission from a lender's perspective and liaising the Ministry of New and Renewable Energy and SECI on behalf of US Ex-Im Bank.
- The regulatory framework and power offtake arrangements in Madhya Pradesh, Karnataka and Andhra Pradesh.
- Proposed financing of solar power projects in Madhya Pradesh, Karnataka and Andhra Pradesh.
- USD 1 billion facility to be provided to IRDEA for financing clean energy projects in India.

USA CLIENTS

Everstream Energy Capital Management

- Proposed investment in a company holding solar power projects having a cumulative capacity of 95 MW in the state of Telangana.

Fidelity

- Investment in Manthan Software Services Bangalore.

AES Corporation

- Proposed bid for a 200 MW solar power project in Pavagada Solar, Karnataka along with large scale battery energy storage system, under Phase II Batch IV of the National Solar Mission.
- Establishing a 39.2 MW wind power project with Enercon India in Gujarat.

The U.S India Clean Energy Finance initiative and Candi Solar

- 100% Acquisition of an Indian private company and further investment from international debt and equity investors, in particular Swiss and US entities.

Hilliard Energy

- Proposed joint venture with a major Indian power utility to develop solar power projects.

J.P. Morgan, Asia Pacific

- Issues pertaining to resignation of an employee.



Key Representative Experience

USA CLIENTS

AES Solar Energy

- INR 610 million loan by IDFC to finance the construction of a 5 MW solar photovoltaic power project at Tinwari, Rajasthan.

Tyco

- Sale of its joint venture stake in Tyco Sanmar Valves to Pentair.

A US Technology Company*

- Open access power purchase agreements with Amplus Energy Solutions and Clean Max Enviro Energy Solutions.

HCT Sun

- Feasibility of setting up solar rooftop projects in Maharashtra on a sale and leaseback model, which involved an analysis of the applicable regulatory and tax framework.

Overseas Private Investment Corporation (OPIC)

- USD 14.7 million facility for the financing of development, construction and commissioning of 5 MW photovoltaic solar power project being developed by Azure Power Gujarat in Gujarat.
- USD 6.23 million facility for the financing of development, construction and commissioning of 2 MW photovoltaic solar power project being developed by Azure Power Punjab in Punjab.
- USD 26.8 million facility for the financing of construction and operation of a 10 MW solar power project being set up by Azure Power Haryana in Haryana.

USA CLIENTS

American President Lines (APL) Logistics

- Joint venture with Jupiter Capital for operating freight rail train services and developing complementary rail-linked inland container depots.

Citadel Investments

- Acquiring a stake in Pipavav Shipyards Limited to fund the construction of the largest shipyard in India.

AES Chhattisgarh Energy

- Bid for Coranta's thermal power assets in India and Bangladesh.
- Issues related to project structure, power sale agreement and on issues related to policy and regulatory framework for operation of the generating project.

NALCO Company

- Proposed operation and maintenance of waste water treatment plant assets for Tata Steel and provision of waste water treatment services to Tata Steel.

Raytheon Electronics

- EPC arrangements for an airport landing system for the Indira Gandhi International Airport in New Delhi.

LinkedIn

- Various employment issues connected with its operations in India, including provident fund compliance, overtime, termination of employment and probation periods, sexual harassment at the workplace, misconduct issues, and contract labour audit.



Key Representative Experience

USA CLIENTS

Morgan Stanley Infrastructure

- On its arrangements with consortium partners, bid for and proposed investment in the 6-laning of the Dhankuni-Kharagpur section of NH-6 on a design, build, finance, operate and transfer tolling basis.

Accenture Inc.

- Acquisition of OnProcess, Inc. and its subsidiaries (including the subsidiary in India - OnProcess Technology India).
- Indian law aspects of the acquisition of The Lumery Pty. Ltd., including the Indian subsidiary, Lumery India.
- Indian law aspects of the proposed acquisition of Udacity Inc., including the Indian subsidiary, Udacity India.
- Various employment issues connected with their operations in India, including standing orders, provident fund compliance, overtime, wage analysis, audits and disputes.

Verizon on:

- Separation and employment agreements in India.
- Gratuity payments to legal heirs of deceased employees.

USA CLIENTS

Comcast

- Putting together the employment documentation including the employment contract, handbook, sexual harassment policy. Also conducting trainings for managers on performance management.

Google

- Various employment issues including engagement of contract labour, review and advice on the employment contracts, leave and handling disciplinary matters.

BlackRock

- Various employment law issues including working hours, overtime and social security contributions, exit of senior management employees, etc.
- Review of their employment policies applicable to employees in Gurgaon.
- Investment in Jasper Infotech, which operates e-commerce platform Snapdeal.
- Exit from DSP-Blackrock Mutual Fund

Universal Studios

- Structuring benefits and employment contracts for employees in India.
- Various employment matters including labour compliance and registrations.



Key Representative Experience

USA CLIENTS

General Electric and its India group companies

- Variety on employment law issues, including factories registrations, restructuring, provident fund compliances, review of standing orders, etc.

Goldman Sachs

- Various issues relating to their employment policies, contractor compliances, etc.
- Investigations associated with contract labour.

CA Technologies

- Reviewing and framing a consolidated leave policy for all their operations in India.

Hewlett Packar

- Review of their current practices in relation to engagement of contract workers, the potential issues and risk mitigation mechanisms.

SanDisk

- Employees' bonuses and salary adjustments. Also conducting training sessions on various employment laws.

BA Continuum

- Advice in relation to various misconduct investigations.

USA CLIENTS

General Electric

- Large scale redundancies and employee separations in India.

Chemtura

- Issues associated with misconduct investigations at their factories and employee separations.

PayPal

- Structuring and managing large scale redundancies in India.

Nexteer Automotive

- Issues associated with senior employee Code of Ethics violations, investigations and remedial measures.

Hershey's

- Industrial relations, dispute resolution proceedings under the Industrial Disputes Act, 1947, trade union negotiation strategies.

NCR

- Practice and law around transfer of equipment and employees from an entity in one Indian state to another.



Key Representative Experience

USA CLIENTS

SunGard

- Transfer of employees in relation to the restructuring of its higher education business.

Syniverse

- Employment related issues pursuant to the acquisition of the messaging business of Verisign Services India by Syniverse Technologies Services (India).

Pfizer

- Various employment and union related matters connected with their acquisition of Wyeth in India and transfer of employees between these entities.

eBay

- Acquisition of Ticket Utils and acquisition of employees and associated liabilities in India.

Heinz

- Separation of senior management employees and associated employment disputes. Also assisted in the drafting of the separation agreements.

Western Union

- On various aspects of employment related laws in India including senior management contracts and termination issues.

USA CLIENTS

GSN Games

- On advice in relation to termination of senior management employees.

Zynga

- On compliances required from a contractor as well as internal labour compliances under key employment legislations in Karnataka

General Motors

- On issues relating to legality of strike at their plant in Gujarat and potential mitigating strategies.

Sapient Corporation

- In matters before various courts defending civil suits for damages for breach of contract and wrongful termination of employment. The firm also advised on the compromise settlement and pre-emptive strategies against possible litigation.

Aecom India

- Disputes for violations of non-compete and non-solicit clauses before the City Civil Court, Bangalore.

Oracle Financial Services Software India

- Before various forums including the Industrial Tribunal, the Delhi High Court and the High Court of Karnataka at Bangalore in relation to various alleged industrial disputes and employee termination.



Key Representative Experience

USA CLIENTS

HP

- Conducting an audit of their networks and structuring the networks in relation to the global demerger into enterprises and products business.

LinkedIn

- Various take down notices sent by law enforcement agencies.

Syniverse

- Potential data scrubbing service in India which involves MNP data.

Uber

- Structuring their relationships with the drivers from an employment law perspective.
- Call forwarding and call anonymization structures in the light of Indian telecom regulations.
- evaluating financing options in India.

Intel

- The cross-border transfer of subscriber information and remote access permissions in the context of monetizing APIs.
- Data protection laws in relation to its internal security call centre.
- Licensing issues in relation to its mobile applications.

USA CLIENTS

InMobi

- Data protection laws applicable to their unique commerce and ad product.

Symantec

- Requirements of data protection under the Information Technology Act, 2000 and the data protection rules issued under the Information Technology Act, 2000.

Amazon

- Various issues pertaining to the distribution and sales of ebook readers and digital content in India and content liability issues in relation to Amazon Prime and App Store.

Cisco

- Various telecom regulations governing provision of managed services including triple-play, IP TV, HD Video streaming etc. in a private township in India.

Microsoft

- Payment services in India for its online consumer services, including Hotmail, XboxLive, MSN Internet Access and the Windows Marketplace for mobile.



Key Representative Experience

USA CLIENTS

Accenture

- Tax implications on payment of gratuity to employees on roll out of policy change and on exit of employees.

OLX

- Handling audit assistance in relation to ongoing withholding tax audit and structuring in connection to their operations in India.

Colfax

- Full direct tax structuring assistance and compliance handholding in relation to acquisition of shares in an Indian entity from two overseas sellers.

Goldman Sachs

- Providing detailed direct tax implication and structuring assistance from income tax law perspective in relation to acquiring Standard Chartered Private Limited's stake and/or participating interest in Coffee Day Resorts Private Limited and Powerica Limited.
- Acquisition of minority stake in Aragen Lifesciences.
- Investments and exits in India including RattanIndia Finance, MedPlus, Tikona Digital Networks, Fabhotels SpiceJet and Coffee Day Global; sale of stake in Indostar Capital Finance, held through a Mauritius holdco, Indostar Capital Mauritius.

Degreed.com

- Tax implication and structuring in connection to their operations in India.

USA CLIENTS

eBay India

- Paisapay, its online payment system for the purchase of goods and services.

Paypal

- Liaising and responding to questions from Indian authorities on its cross-border services.

CSC

- Structuring of a strategic alliance with HCL for providing of cloud-enabled computing services.

GE India

- Tax related aspects of a proposed business restructuring endeavor among several of their group companies, which includes advise on mergers, consolidation of holding at various levels etc.

Tribune Media Services LLC

- Direct & indirect tax including all aspects of set up of new service entity in India Also providing tax advice and tax structuring in relation to acquisition of 100% stake in Whats On India Mediad.

D.E.Shaw

- Whether investment advisory and ancillary services provided to overseas funds qualify are subject to service tax.



Key Representative Experience

USA CLIENTS

NBCU

- Income tax implications and withholding tax arising out of employment contracts, and cost sharing agreements between holding entity and Indian subsidiary, as well assistance from a service tax compliance perspective.

MGM International

- (A US based consultancy working in the area of carbon trading) tax implications for a Clean Development Mechanism transaction involving the import of services, including withholding tax issues and FEMA compliances both in respect of CDMs and the export of Certified Emission Reductions (CERs).

Northern Trust Corporation

- Taxability of its various employee stock compensation schemes as fringe benefit and after abolition of fringe benefit tax as perquisites.

Computer Sciences Corporation

- Tax structuring relating to a strategic alliance with Hindustan Computers Limited, involving transfer pricing, indirect tax consideration, and person's risk.

Cadbury Schweppes

- Indian aspects of a global business acquisition from Pfizer involving transfer of the non-chocolate confectionery business of Warner Lambert India.

USA CLIENTS

LinkedIn India

- Before the Tax Tribunal in a transfer pricing dispute on determination of arms length price of market support services provided by the Indian captive entity.

VF Brands

- Taxability of licensing and sub-licensing agreement granting right to use specified brands in India.

Motorola group entity

- Before the Punjab & Haryana High Court on the issue of territorial jurisdiction.

Motorola Solutions India

- Before the Income Tax Appellate Tribunal in a high stake transfer pricing dispute involving large number of complex transfer pricing issues of marketing intangibles, adjustment for risk premium, and tax treatment of liquidated damages – the tax effect was in the excess of 30 million USD.

BA Continuum

- Requirement to obtain NOC from the Ministry of Environment and Forests on import of ATMs in India and allied issues.

Ariba India

- Before the Tax Tribunal in a transfer pricing dispute on the determination of arm's length price of market support services relating to auction solutions.



Key Representative Experience

USA CLIENTS

Exxon Mobil

- Before the Tax Tribunal on the deductibility of certain business expenses.

Raytheon Engineers and Constructors and ARB

- Income tax disputes before the appellate authorities, Tax Tribunal and High Courts.

Corning

- On Detailed analysis and advice regarding legal metrology implications on distribution of various optical products.

IFC

- Direct and indirect tax implications and structuring assistance in relation to a street lighting project in Odisha.

USA CLIENTS

Stanford University

- Direct and indirect tax implications arising out of conduct of certain training programs in India.

Oracle Corporation

- Customs valuation issues and procedure relating to import of computer hardware and software in India.

Chemtura Chemicals

- Customs implications and the clearance procedure and formalities required for the re-export of goods.

TOMS Shoes

- Certain customs valuations issues arising out of import of giveaway shoes for charity purposes.





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